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## In the Hunt for Museum Funds, Americans Fear European Poaching <br> \section*{By Douglas C. McGill}

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By Gina Kolata
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STILL SEEXING VOTES - The Reverend Jesse LL Jackson, the former presidential candidate,
Figreeting supporters in San Francisco as he artived for a Democratic Party "get oot the vote" rally
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## Jews, Blacks and the Democratic Party:Touching a Nerve



Bush Outlines Priorities and Says He'll Seek Conventional Arms Cut By Gatad B by Revize ititidicu







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## Voting for the Economy



## Without the Helicopter


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NTERNATONAL HERAD TRBUNE
KATHARINE GRAHAM, WILLAM S. PALEY, ARTHUR OCHS SULZBERGER





OPINION
Shevardnadze: The Silver Fox
Guarding Gorbachev's Flank






## In Cambodia, Fears of a Return to the Killing Fields




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## In This Plan, The Attacker Is the Losert



In This $\mu_{1}$ Bush Was Slow to Ignite, The Attad But He's Learned to Burn Is the Low

By William Safire


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## LETTERS TO THE EDITOR

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France Seeks New Role in East Europe

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## T.S. Eliot: Legislating Poetics With a Wink and a Chuckle

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Iran Agrees to UN Peace Plan, but Sets Condition

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REFORM: In Estonia Eaperiment, Prospects and Perils of Perestroika




## Sonia Rykiel: Winning at Life



INTERNATIONAL FUNDS (QuOtations SUPDI AD F Fund - Nel gest LUNDS (Quotaitions Supplied by Funds Listed) Oct 17, 1988





## Is Elvis Haunting Vicksburg, Michigan?



## U.S., Russia Sign Visual-Arts Exchange Pact





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## EC Prepares to Define the Rules for Those Who Fear a Fortress Europe

Elders Launches Bid for Scottish Brewer U.S. Offers Loan


The deal would give Elders needed extra brewing capacity in Britain with which to mount an assault on Earope, particularly southern Europe, post1992.'

John D. EnioL CEO of Edders, brevier of Foster's lager. alysi
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INTERNATIONAL HERALD TRIBUNE, TUESDAY, OCTOBER 18, 1988


## New York Stocks Edge Higher






Unilever Likes the Fresh Flavor of Quest as Traditional Business Markets Turn Stale

| ${ }^{\text {a }}$ Reumer | profic, up from the 5 percent of a 51.1 billion profit it genarated in 1977. | world's No. 2 in flavors, fragrances and food ingredients. | and the mace is on to find a new drink with gobal appeal. like Coca-Colk" ssuid | Crostield Group had repactive sales at |
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The items are available for viewing until October 22, 1988

Bid closing date is October 24, 1988.

BREWERS: Elders Bids for Scottish \& Nevcastle

| (Cortinded from first finamce page) <br> lia He said Elders would be looking for "full listing of our brewing operations, probably in the UK. <br>  <br> Newcastle, whose products inchude Neveastie bposal from Elders. <br> Mr. Eliot said Monday. "Scorish i Newcastle is a narural iit with Courage our existing U.K. brewing company. Together they will create a new national brewing force in the U.K. and will increase compesition." <br> He added. "A calculated risk was being taken that the bid would oot man mio trouble with the Monoposupply of beer into Britain." <br> Mr. Eliot Eilders to succeed, said Mr. Eliol Eders would convol markeh less than the 22 percent held by Bass PIC. the biggost Brit ish brewery. <br> In September, another Aussralian company, Goodman Fielder 29.99 percent stake in Ranks Hovis McDougall PLC. after its $£ 1.7$ bil- | lion takeover bid was referred to the monopolies panel. <br> The deal would give Elders Britain with which to mount an assault on Europe, particularly sourbern Europe, posi-1992," Mr. Ellioth said, referring to the target date for the eimmination of trade barriers among members of the European Commumity. <br> said he was disappointed Edders earlier offer was not more actively considered. <br> "So strong, however, do we consider the cammercial logic of this merger and the beacilis to all sides that woday we are launching our bid," he said. <br> Scortish \& Neweaste which is based in Edinburgh, did not concurr. It said, "This bid is totally unacceptable It entirey Esils to recognize the current performance and exciting prospects of a highly successful company.) successfull company. <br> It added that the bid ignores the and its assets, which include a wide range of major beer brands, a well | discributed retail estate and a "our-star" bocel chain with strong marke. <br> The company urged is share bolders not to act on the bid. <br> Dealers and analysts said the rejection by Scontish \& Newrastle was thought Elders woold have to nise its bid by 50 to 100 penco. <br> Anslysts said the company's bocel chain alone was worth between 500 million and 6650 million. <br> Fears that the bid would be referied to the monopolies panel kept scortish \& Neweasle slock from rising further, dealers said <br> In its hatest fisceal year, Scortish \& Newcastle posted pretax profit of 500.3 milion on seles of 4838 million. <br> Elders seid last month its nee profit in the year that ended June. ous year, to 448.62 milion Australian dollars (5364.1 mijition) on percent from the previous period (Reales AFP. UPI) |
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| (Continued from first fimance page) for the period, has attracted only $5 S$ willion more in 0 ew money than in million more it oew money than in has paid out to sharcholders whoo redermed fund shares, said Neil T. Eigen fund manager. <br> if he had had this record in previous years, he said, money would bave pourred into the fund. <br> Fund managers with cash syid they were in no hurry to spend it on smallh company stocks. Because 35 oy porifolio of Boniface A. Zaino. managing director of TCW Asset pan of socquistions this year. he now has almost 20 percent of his clients' $\$ 600$ millioo in short-term instruments. <br> While he can sell his holdings of lakeover candidares to arbitragers in days finding and accumulhaing | "It takes you nine months to accumpulate it, and you sell it in two days" he said. <br> Many fund managers feed that. given the ceonomy's moertain outlook, small stocks are fariy valued. Many of them are seling at 13 times their annual per-share earn- | ings, roughly equal to the average earnings muluple of the large earaikgs min st $\$ 500$. <br> If money managers were more confident about the economy, they would be more willing to pay premurus for thest stocis since they are expected to provide above-2vcrage camings. <br> Some managers doubted whecher these small stocks could regain birst batif of the year. <br> Mr. Eigen of Integrated, for one, said he thought these stocks might remain sluggish for a wiile longer. <br> ${ }^{4}$ I think it's going to be a while before they come back," he said. <br> But Mr. Freeman of. Shearson Lehman said the stocks may rise again in late $N$ November or early December as investors buy early before the celebrated "Januasy of- |


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INTERNATIONAL MERGERS AND ACQUISTTIONS


A major international conference cosponsored by the International Herald Tribune and Skadden, Arps, Slate, Meagher, and Flom
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## Chase Profit Rose 25\% in Quarter <br> $\qquad$

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## Hospital Corp. Stock Up On Prospects of New Bid










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INTERNATIONAL HERALD TRIBLIE. TLESDAY, OCTOBER 18, 1988


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Intervention Fears Halt Dollar's Fall Mark Moves


Western Europeans Set Soviet Loans



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## By Robert Byme

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ART BUCHWALD

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